UNCG + NCAT
National Science Foundation
Greensboro I–Corps Site

I–Corps Information Session
Overview

- What is the LaunchUNCG?
- What is NSF I-Corps?
- What is Lean Launchpad?
- Overview of Greensboro I-Corps
- Benefits of I-Corps
- Upcoming I-Corps Cohorts
- Questions & More Info
What is LaunchUNCG

We Help You Start Something Remarkable!

- Entrepreneurship Events & Initiative
- One-on-One Consulting
- Innovation Development & Management
- Intellectual Property & Agreements
- Technology Transfer & Commercialization
- Industry Partnership
- University Spinouts
- Incubator Space
- Regional Connections
- National Science Foundation I-Corp Site
- Launch.UNCG.edu
- sseyedin@uncg.edu
Overview of NSF I-Corps

- Out of the Lab, Classroom & Off Campus
- Real Commercial Application & Opportunity
- Learn Entrepreneurial Skills
- Better Research, Prepare for Grants
  - Nationwide Network - 8 Nodes, 90+ Sites
  - Cohort-based, Site & National Program
  - UNCG NSF I-Corps Grant
Overview of Lean LaunchPad

• Developed by Successful Entrepreneurs
• Focused on business model development through the Scientific Method
• Business Model Canvas
• Talking with customers to validate/invalidate business hypothesis
• Agile development, fail fast and pivot
• Evidence-based, empathy-based, not just your opinion
Short-Course Cohort Program

- Virtual Model
- Team-based – Open to all UNCG + NCAT Students, Faculty, Staff & Alumni
- Three 6-week Cohorts - Fall, Spring, Summer
- 8 – 12 teams each
- Meet 2 - 3 hours per week
- 20 - 30 Customer Discovery interviews
- Develop clear value proposition & customer segment
- Go or No-Go Decision
- Pre-cohort videos
- Required Attendance of Student Entrepreneur Lead
- Up to $3,000 in mini-grant funding
Eligible vs. Ineligible Submissions

**Eligible Submissions**
- Novel, Innovative, Scalable
- Lab research with potential commercial application
- Something with potential intellectual property
- Software, app or tech idea
- Innovative non-profit
- JUST ASK!

**Ineligible Submissions**
- Lifestyle businesses, not scalable
- Fashion, Restaurants, Reselling
- Brick and Mortar
- Consulting
- JUST ASK!
Benefits of I-Corps

- Seed Funding, Mini-Grants up to $3,000
- Membership to HQ Greensboro + Forge
- Improved Innovation and Idea Concepts
- Improved Grant Applications
- “90% Increased Chance of Obtaining SBIR/STTR Funding”
- Identify Industry Partners for Funding, Sponsorships and Partnerships
- Identify Best Application of Research or Idea
- Greater Understanding of how your Innovation or Idea can Impact Society

- Designated as NSF-Funded Project, Gain NSF Lineage
- Nationally Recognized & Certified Program
- Guidance from Established Entrepreneurs
- Assistance with Intellectual Property
- Savings in Time and Money through Accelerated Understanding
- Enhanced Entrepreneurial Mindset
- Greater Self-Confidence, and Better Presentation/Interpersonal skills, in a Business Setting
- Broadened Professional Network
Upcoming I-Corps Opportunities

I-Corps Cohort 11

• January – February 2021
• Email me ssekyllin@uncg.edu

I-Corps Cohort 12

• July – August 2021
• Email me ssekyllin@uncg.edu
Questions, Comments, Concerns

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